



MULTIFAMILY

**2733-2897 Boston Ave.**  
**Des Moines, IA 50310**  
(8 Duplexes, 16 Units)

**FOR SALE**

**JARED HUSMANN**

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**THE KatalYST**  
TEAM by 



# JARED HUSMANN

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**THE KatalYST**  
TEAM by 

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A photograph of a single-story house with a gabled roof and a brick lower half, with text overlaid. The house is light-colored with a dark roof. A white car is parked on the left. The text "EXECUTIVE SUMMARY" is overlaid in large white letters, and "2733-2897 BOSTON AVE. DES MOINES, IA 50310" is overlaid in smaller white letters below it.

# EXECUTIVE SUMMARY

2733-2897 BOSTON AVE. DES MOINES, IA 50310



## PROPERTY OVERVIEW

**The KataLYST Team** by KW Commercial Realty is pleased to exclusively present the opportunity to acquire eight standalone duplexes in the Des Moines marketplace, offered as a single package for sale with strong financials and a **TRUE 7.61% Cap rate**.

Positioned in the heart of one of the Midwest's most stable workforce housing markets, **this portfolio delivers immediate cash flow with the ability to increase returns through either; self-management or stronger long-term occupancy.**





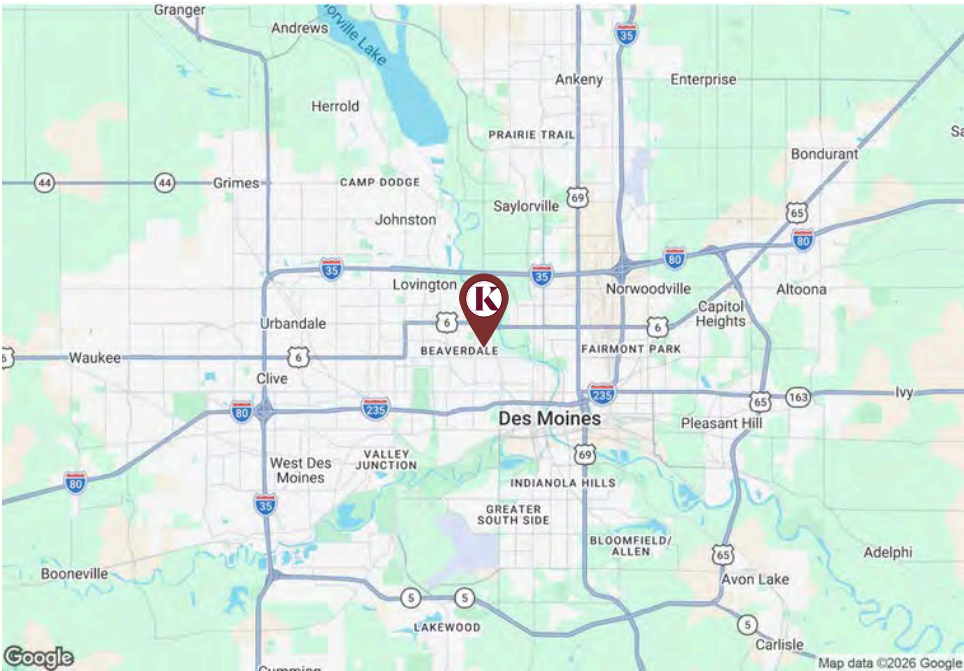
# PROPERTY SUMMARY

## Location Overview

Located in Des Moines, IA and in close proximity to the Veterans Administration hospital as well as the Beavertdale neighborhood with access to groceries and shopping within 6-blocks.



| Investment Summary    |                           |
|-----------------------|---------------------------|
| Address               | 2733-2897 Boston Avenue   |
| City, State, Zip Code | Des Moines, IA 50310      |
| Price                 | \$1,695,000               |
| Building SF           | 12,200                    |
| Price / SF            | \$138.94                  |
| Price / Unit          | \$105,937                 |
| CAP Rate              | 8.57%                     |
| Lot Size              | 1.08 Acres                |
| Type                  | Multifamily               |
| Zoning                | N3a Neighborhood District |
| Year Built            | 1968                      |





## LOCATION INFORMATION

|                       |                       |
|-----------------------|-----------------------|
| Property Type         | Multifamily           |
| Address               | 2733-2897 Boston Ave. |
| City, State, Zip Code | Des Moines, IA 50310  |







# PROPERTY PHOTOS

2733-2897 BOSTON AVE. DES MOINES, IA 50310













2733-2897 BOSTON AVE. DES MOINES, IA 50310

























2733-2897 BOSTON AVE. DES MOINES, IA 50310



















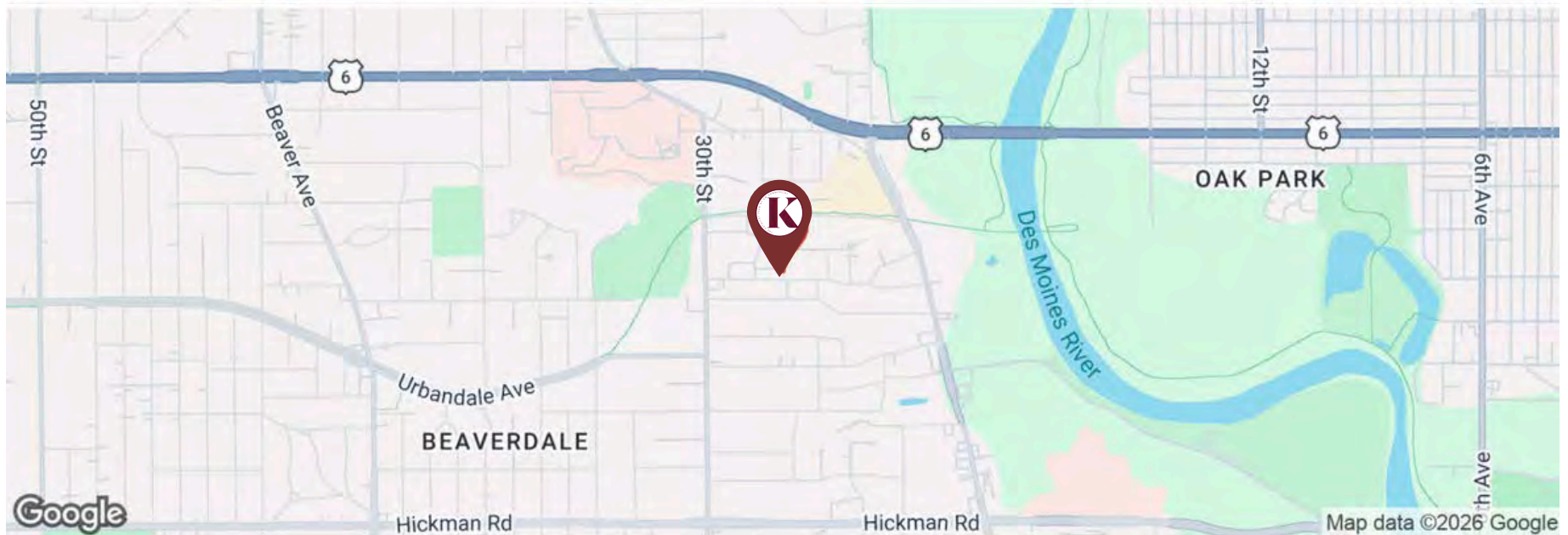


# LOCATION MAPS

2733-2897 BOSTON AVE. DES MOINES, IA 50310

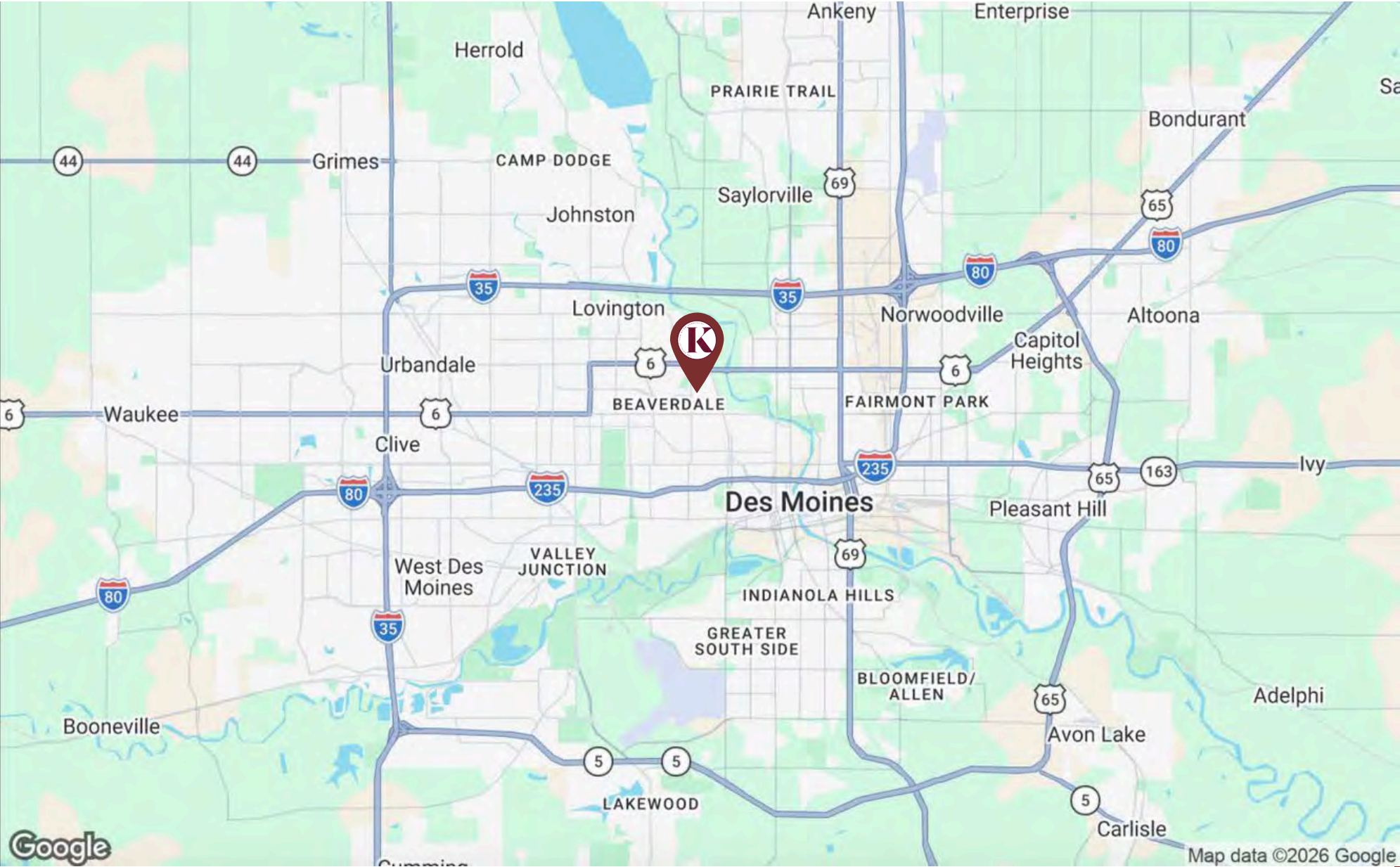


# LOCATION MAPS





# REGIONAL MAP





An aerial photograph of a residential street in Des Moines, IA. The image shows a row of houses with varying rooflines and siding. A large, leafless tree is prominent on the right side of the frame. The foreground is a grassy lawn. The text 'AERIAL PHOTO' is overlaid in a large, white, serif font in the center of the image.

# AERIAL PHOTO

2733-2897 BOSTON AVE. DES MOINES, IA 50310



An aerial photograph of a residential neighborhood in Des Moines, IA. The image shows a grid of streets with houses, trees, and parking lots. A red location pin with a white 'K' is positioned in the upper center. A red rectangular overlay is placed horizontally across the middle of the image, partially obscuring the street and houses. A red text box is located in the upper left quadrant of the image.

**2733-2897 BOSTON AVE. DES  
MOINES, IA 50310**

2733-2897 BOSTON AVE. DES MOINES, IA 50310





# FINANCIAL SUMMARY

2733-2897 BOSTON AVE. DES MOINES, IA 50310





# INVESTMENT DETAILS

| Analysis      |          |
|---------------|----------|
| Analysis Date | Feb 2026 |

| PROPERTY             |                         |
|----------------------|-------------------------|
| Property Type        | Multifamily             |
| Property             | Boston Ave. Duplexes    |
| Address              | 2733-2897 Boston Avenue |
| City, State          | Des Moines, IA 50310    |
| Year Built           | 1968                    |
| Purchase Information |                         |
| Purchase Price       | \$1,695,000             |
| Units                | 16                      |
| Total Rentable SF    | 12,192                  |
| Lot Size             | 1.08 Acres              |

| Income & Expense       |            |
|------------------------|------------|
| Gross Operating Income | \$204,132  |
| Monthly GOI            | \$17,011   |
| Total Annual Expenses  | (\$58,819) |
| Monthly Expenses       | (\$4,902)  |
| Financial Information  |            |
| Initial Equity         | \$423,750  |

| Loans |             |          |          |       |         |          |
|-------|-------------|----------|----------|-------|---------|----------|
| Type  | Debt        | Term     | Amort    | Rate  | Payment | LO Costs |
| Fixed | \$1,271,250 | 30 years | 30 years | 6.25% | \$7,827 | \$12,713 |



# PRO-FORMA OPERATING SUMMARY



| Investment Summary |             |
|--------------------|-------------|
| Price              | \$1,695,000 |
| Year Built         | 1968        |
| Units              | 16          |
| Price/Unit         | \$105,938   |
| RSF                | 12,192      |
| Price/SF           | \$138.94    |
| Lot Size           | 1.08 Acres  |
| Cap Rate           | 8.57%       |
| GRM                | 7.75        |
| Financial Summary  |             |
| Loan 1 (Fixed)     | \$1,271,250 |
| Initial Equity     | \$423,750   |
| Interest Rate      | 6.25%       |
| Term               | 30 years    |
| Monthly Payment    | \$7,827     |
| DCR                | 1.55        |

| Unit Mix & Annual Scheduled Income |       |          |           |
|------------------------------------|-------|----------|-----------|
| Type                               | Units | Actual   | Total     |
| 2Bd/1Ba                            | 16    | \$12,900 | \$206,400 |
| Totals                             | 16    |          | \$206,400 |

| Annualized Income                |            |
|----------------------------------|------------|
| Description                      | Actual     |
| Gross Potential Rent             | \$206,400  |
| -Less : Vacancy                  | (\$14,448) |
| Effective Gross Income           | \$204,132  |
| -Less : Expenses                 | (\$58,819) |
| Net Operating Income             | \$145,313  |
| -Debt: Service                   | \$51,385   |
| Net Cash Flow after Debt Service | \$36,208   |
| + Principal Reduction            | \$14,896   |
| Total Return                     | \$66,282   |

| Annualized Expenses |          |
|---------------------|----------|
| Description         | Actual   |
| Total Expenses      | \$58,819 |
| Expenses Per RSF    | \$4.82   |
| Expenses Per Unit   | \$3,676  |



# ANNUAL OPERATING DATA



| Description                     | Year 1            | Year 2            | Year 3            | Year 4            | Year 5            |
|---------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Year Ending                     | 01/2027           | 01/2028           | 01/2029           | 01/2030           | 01/2031           |
| <b>Income</b>                   |                   |                   |                   |                   |                   |
| Rental Income                   | \$206,400         | \$212,592         | \$218,970         | \$225,539         | \$232,305         |
| Late Fees                       | \$4,980           | \$4,980           | \$4,980           | \$4,980           | \$4,980           |
| RUBs                            | \$7,200           | \$7,200           | \$7,200           | \$7,200           | \$7,200           |
| <b>Gross Scheduled Income</b>   | <b>\$218,580</b>  | <b>\$224,772</b>  | <b>\$231,150</b>  | <b>\$237,719</b>  | <b>\$244,485</b>  |
| Turnover Vacancy                | (\$14,448)        | (\$14,881)        | (\$15,328)        | (\$15,788)        | (\$16,261)        |
| <b>Gross Operating Income</b>   | <b>\$204,132</b>  | <b>\$209,891</b>  | <b>\$215,822</b>  | <b>\$221,931</b>  | <b>\$228,224</b>  |
| <b>Expenses</b>                 |                   |                   |                   |                   |                   |
| Building Insurance              | (\$9,229)         | (\$9,414)         | (\$9,602)         | (\$9,794)         | (\$9,990)         |
| Grounds Maintenance             | (\$2,400)         | (\$2,448)         | (\$2,497)         | (\$2,547)         | (\$2,598)         |
| Janitorial                      | (\$2,566)         | (\$2,566)         | (\$2,566)         | (\$2,566)         | (\$2,566)         |
| Maintenance                     | (\$7,328)         | (\$7,328)         | (\$7,328)         | (\$7,328)         | (\$7,328)         |
| Reserves                        | (\$5,760)         | (\$5,875)         | (\$5,993)         | (\$6,113)         | (\$6,235)         |
| Taxes - Real Estate             | (\$14,956)        | (\$15,255)        | (\$15,560)        | (\$15,871)        | (\$16,189)        |
| Pest Services                   | (\$2,094)         | (\$2,094)         | (\$2,094)         | (\$2,094)         | (\$2,094)         |
| Utility - Electricity           | (\$2,450)         | (\$2,450)         | (\$2,450)         | (\$2,450)         | (\$2,450)         |
| Utility - Gas                   | (\$1,771)         | (\$1,771)         | (\$1,771)         | (\$1,771)         | (\$1,771)         |
| Utility - Water/Sewer           | (\$10,265)        | (\$10,265)        | (\$10,265)        | (\$10,265)        | (\$10,265)        |
| <b>Total Operating Expenses</b> | <b>(\$47,840)</b> | <b>(\$47,840)</b> | <b>(\$47,840)</b> | <b>(\$47,840)</b> | <b>(\$47,840)</b> |
| <b>Operating Expense Ratio</b>  | <b>25.52%</b>     | <b>25.52%</b>     | <b>25.52%</b>     | <b>25.52%</b>     | <b>25.52%</b>     |
| <b>Net Operating Income</b>     | <b>\$139,648</b>  | <b>\$139,648</b>  | <b>\$139,648</b>  | <b>\$139,648</b>  | <b>\$139,648</b>  |

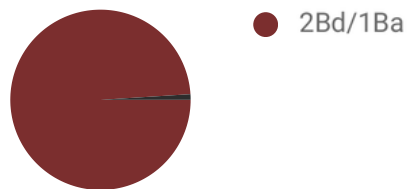


# UNIT MIX REPORT

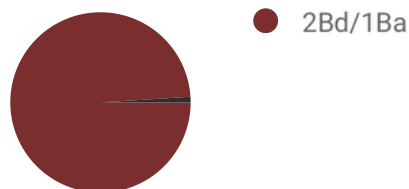


| Units | Type    | Approx.SF     | Avg.Rents | Monthly         | Mkt Rents | Monthly         |
|-------|---------|---------------|-----------|-----------------|-----------|-----------------|
| 16    | 2Bd/1Ba | 762           | \$1,075   | \$17,200        | \$1,050   | \$16,800        |
| 16    |         | <b>12,192</b> |           | <b>\$17,200</b> |           | <b>\$16,800</b> |

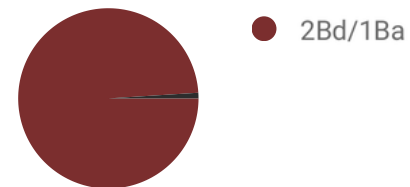
UNIT MIX



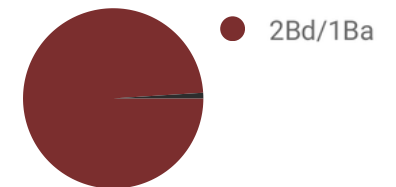
UNIT MIX SQUARE FEET



UNIT MIX INCOME



UNIT MIX MARKET INCOME





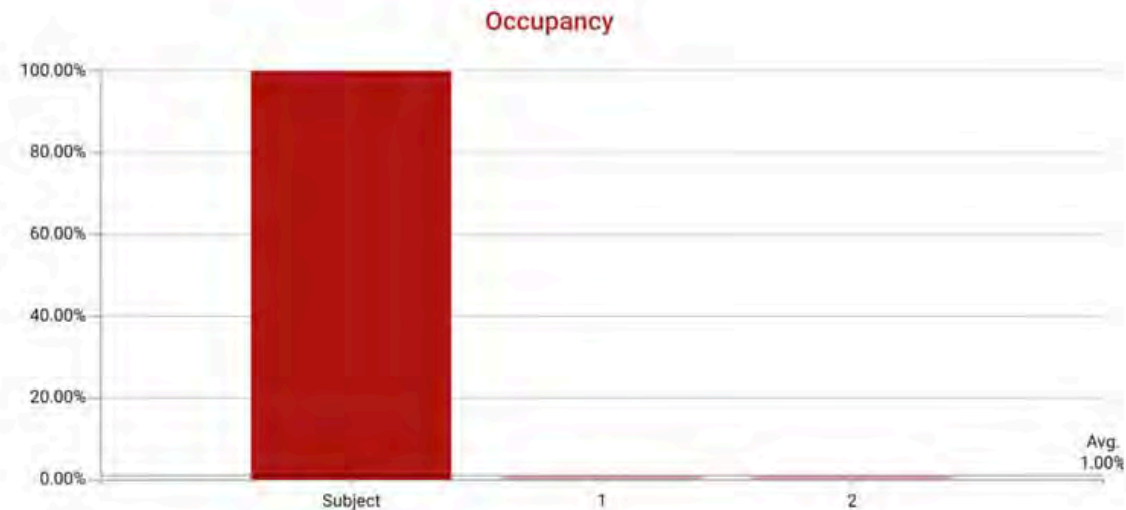


# RENT COMPARABLES

2733-2897 BOSTON AVE. DES MOINES, IA 50310



# RENT COMPARABLES





# RENT COMPARABLES



S



**Boston Ave. Duplexes**

**2733-2897 Boston Avenue, Des Moines,  
IA 50310**

|              |        |
|--------------|--------|
| Avg Rent/RSF | \$1.41 |
| RSF          | 12,192 |
| Occupancy    | 100%   |
| Units        | 16     |
| Year Built   | 1968   |

| Units | 2       | Avg.Rent | Size |
|-------|---------|----------|------|
| 16    | 2Bd/1Ba | \$1,075  | 762  |

1



2731 Bennett Avenue, Des Moines, IA 50310

|              |        |
|--------------|--------|
| Asking Price | \$0.00 |
| RSF          | 912    |
| Occupancy    | 1%     |
| Units        | 1      |
| Year Built   | 1959   |

| Units | Type                | Avg.Rent | Size |
|-------|---------------------|----------|------|
| 1     | 3 Bedroom<br>1 Bath | \$1,699  | 912  |



# RENT COMPARABLES



2



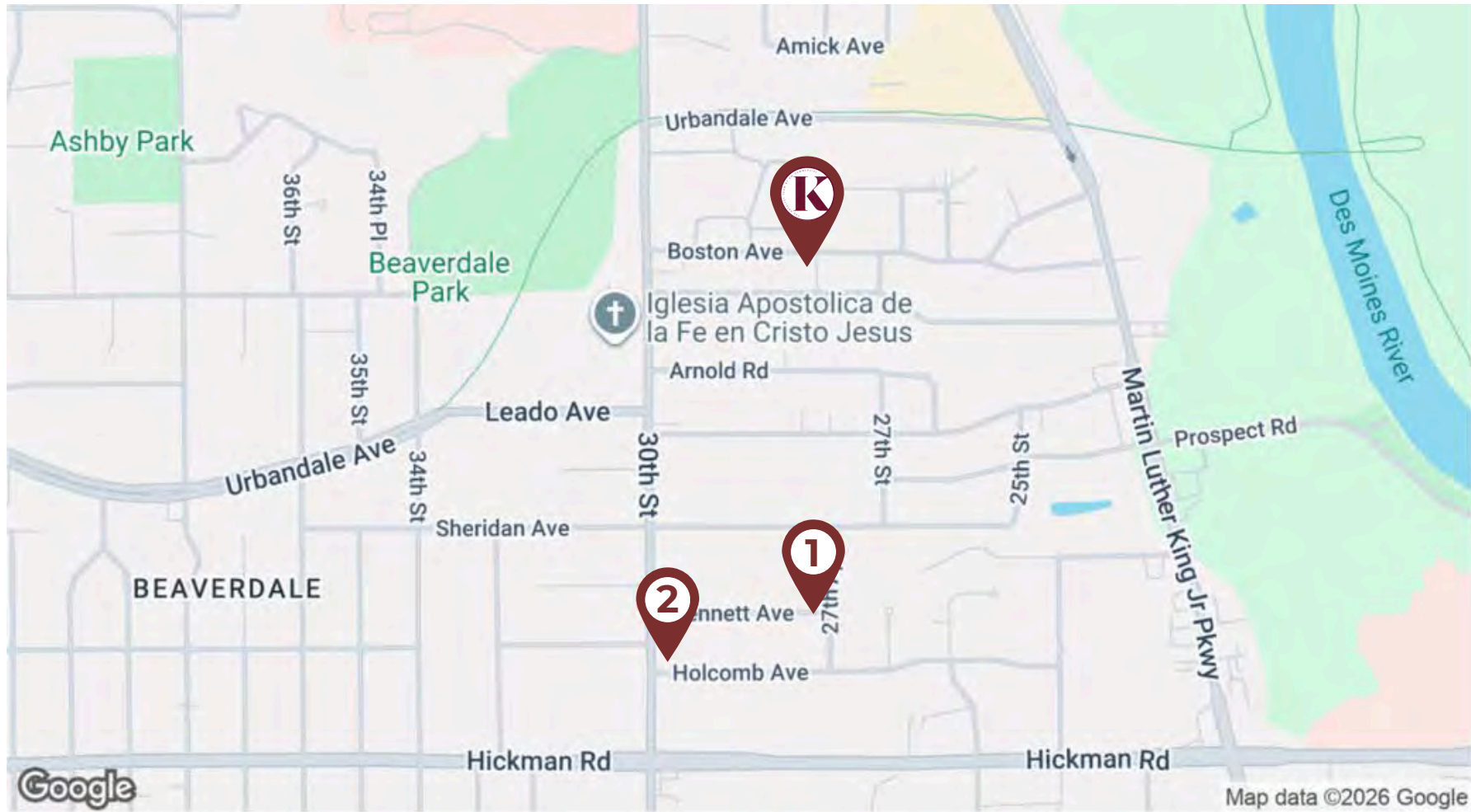
2509 30th Street, Des Moines, IA 50310

|              |        |
|--------------|--------|
| Avg Rent/RSF | \$0.00 |
| RSF          | 650    |
| Occupancy    | 1%     |
| Units        | 1      |
| Year Built   | N/A    |

| Units | Type    | Avg.Rent | Size |
|-------|---------|----------|------|
| 1     | 2Bd/1Ba | \$1,250  | 650  |



# RENT COMPARABLES



**K** 2733 Boston Avenue  
Des Moines, IA, 50310

**1** 2731 Bennett Avenue  
Des Moines, IA, 50310

**2** 2509 30th Street  
Des Moines, IA, 50310





# SALE COMPARABLES

2733-2897 BOSTON AVE. DES MOINES, IA 50310



# SALE COMPARABLES





# SALE COMPARABLES





# SALE COMPARABLES



S



## **Boston Ave. Duplexes**

2733-2897 Boston Avenue, Des Moines, IA 50310

|            |                |
|------------|----------------|
| Sale Price | \$1,695,000.00 |
| Units      | 16             |
| Price/Unit | \$105,938      |
| Price/SF   | \$139.03       |
| Units      | 1.070          |
| Aces       | 1              |
| Cap Rate   | 8.57%          |
| GRM        | 7.75           |
| Year Built | 1968           |

| Units | Type    | Avg. Rent | Size |
|-------|---------|-----------|------|
| 16    | 2Bd/1Ba | \$1,075   | 762  |





# SALE COMPARABLES

2



2826 Oxford Street, Des Moines, IA 50313

|              |           |
|--------------|-----------|
| Asking Price | \$135,000 |
| Units        | 2         |
| Price/Unit   | \$67,500  |
| Price/SF     | \$182.43  |
| Lot Size     | 7,500     |
| Year Built   | 1900      |
| Sale Date    | In Escrow |







# SALE COMPARABLES

2



3812 Clinton Avenue, Des Moines, IA 50310

|            |           |
|------------|-----------|
| Sale Price | \$340,000 |
| Units      | 2         |
| Price/Unit | \$170,000 |
| Price/SF   | \$200.83  |
| Lot Size   | 9,717     |
| Year Built | 1953      |

3

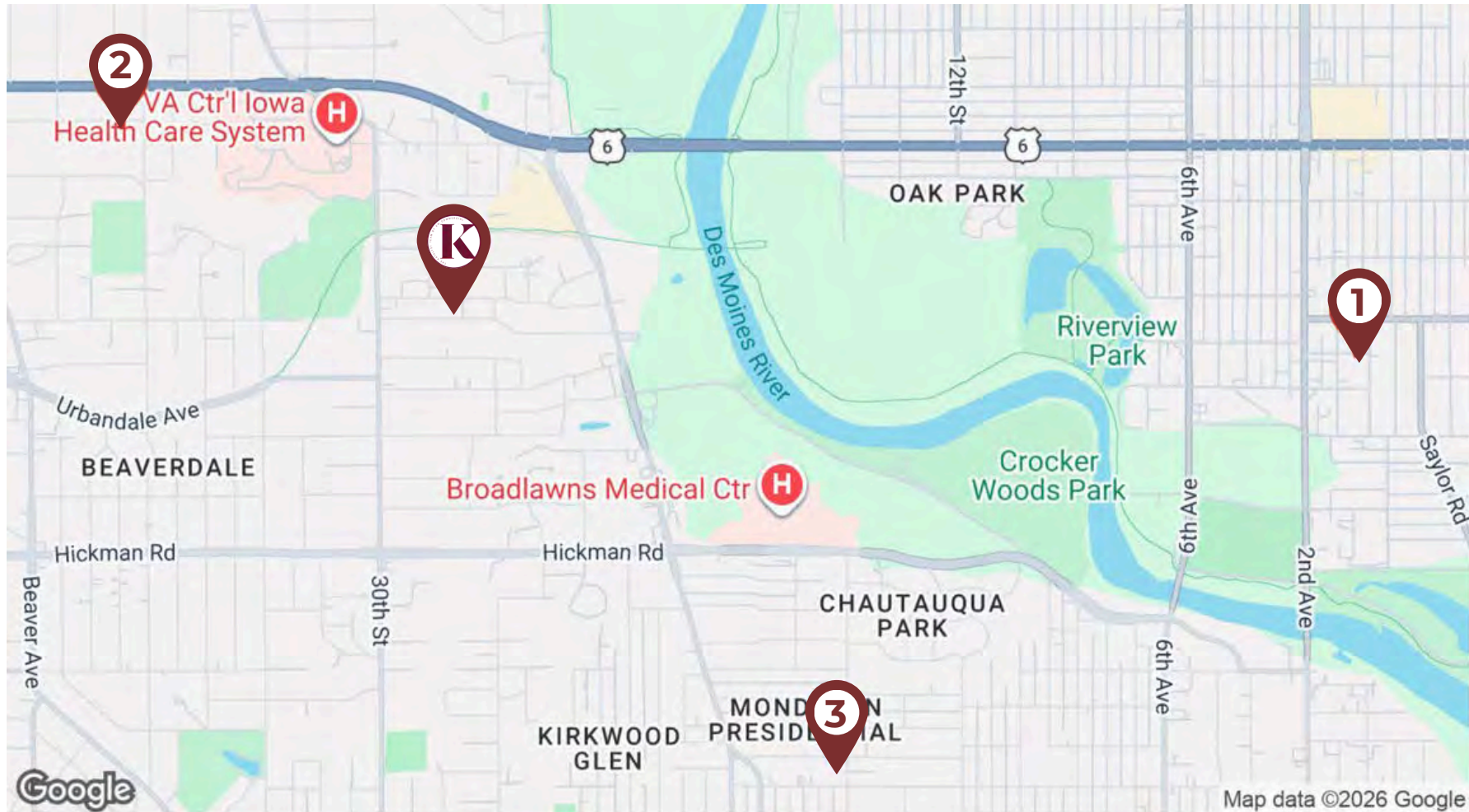


1608 Mondamin Avenue, Des Moines, IA 50314

|            |            |
|------------|------------|
| Sale Price | \$240,000  |
| Units      | 2          |
| Price/Unit | \$120,000  |
| Price/SF   | \$227.27   |
| Lot Size   | 9,240      |
| Year Built | 1936       |
| Sale Date  | 12/23/2025 |



# SALE COMPARABLES



**K** 2733 Boston Avenue  
Des Moines, IA, 50310  
\$1,750,000

**1** 2826 Oxford Street  
Des Moines, IA, 50313  
\$135,000

**2** 3812 Clinton Avenue  
Des Moines, IA, 50310  
\$340,000

**3** 1608 Mondamin Avenue  
Des Moines, IA, 50314  
\$240,000



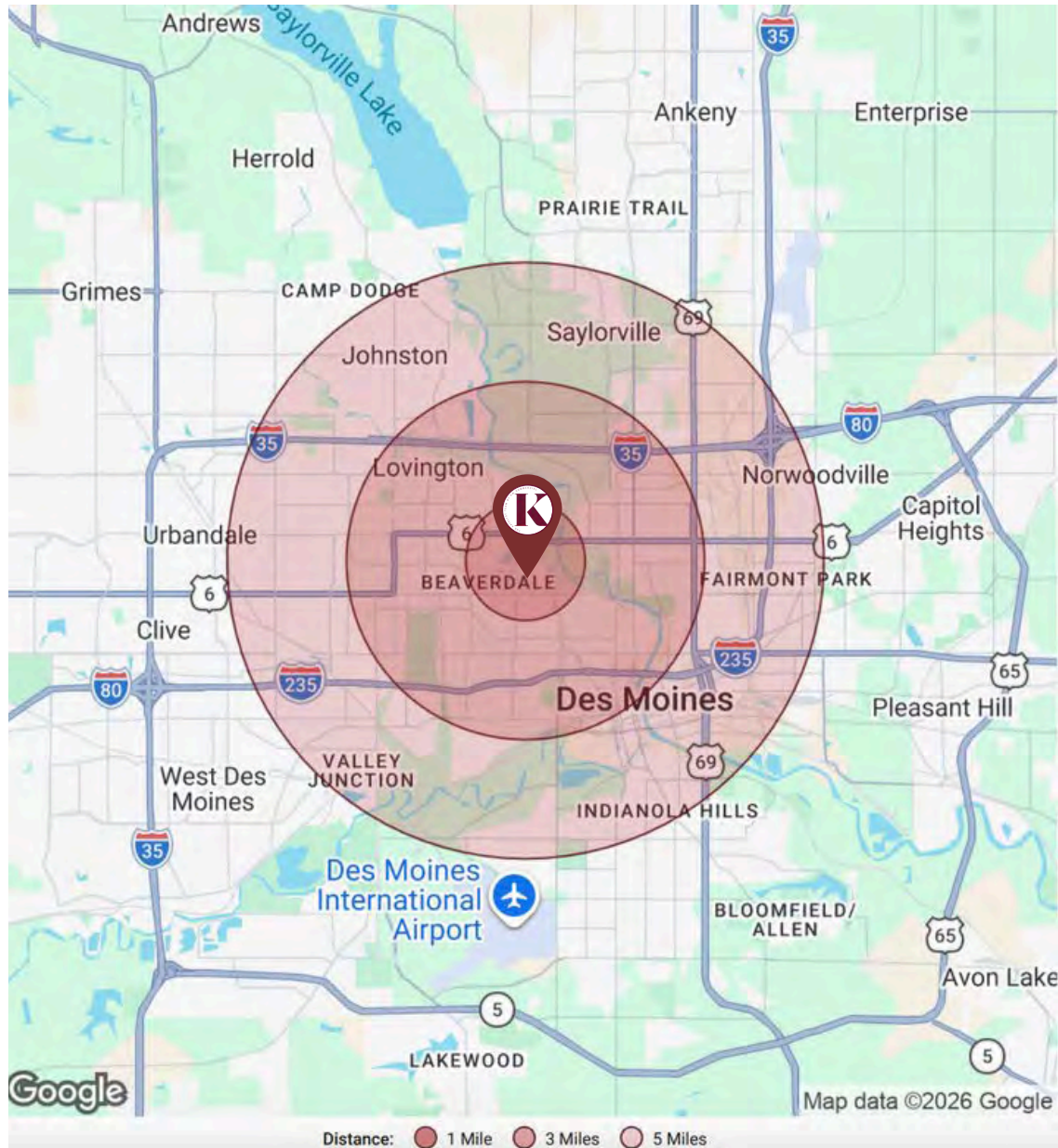


# DEMOGRAPHICS

2733-2897 BOSTON AVE. DES MOINES, IA 50310



# DEMOGRAPHICS



| Population              | 1 Mile          | 3 Miles         | 5 Miles         |
|-------------------------|-----------------|-----------------|-----------------|
| Male                    | 5,818           | 51,999          | 104,502         |
| Female                  | 5,609           | 48,759          | 100,098         |
| <b>Total Population</b> | <b>11,427</b>   | <b>100,758</b>  | <b>204,600</b>  |
| Race / Ethnicity        | 1 Mile          | 3 Miles         | 5 Miles         |
| White                   | 6,480           | 62,762          | 134,033         |
| Black                   | 1,933           | 14,197          | 23,365          |
| Am In/AK Nat            | 13              | 161             | 307             |
| Hawaiian                | 7               | 50              | 82              |
| Hispanic                | 1,152           | 13,058          | 27,335          |
| Asian                   | 1,545           | 7,768           | 13,933          |
| Multiracial             | 286             | 2,650           | 5,320           |
| Other                   | 10              | 121             | 225             |
| Housing                 | 1 Mile          | 3 Miles         | 5 Miles         |
| <b>Total Units</b>      | <b>5,222</b>    | <b>47,774</b>   | <b>97,332</b>   |
| Occupied                | 4,800           | 43,749          | 89,386          |
| Owner Occupied          | 2,979           | 24,657          | 50,584          |
| Renter Occupied         | 1,821           | 19,092          | 38,802          |
| Vacant                  | 422             | 4,025           | 7,946           |
| Age                     | 1 Mile          | 3 Miles         | 5 Miles         |
| Ages 0 - 14             | 2,242           | 18,239          | 37,275          |
| Ages 15 - 24            | 1,626           | 15,123          | 28,673          |
| Ages 25 - 54            | 4,882           | 43,464          | 85,840          |
| Ages 55 - 64            | 1,161           | 10,736          | 22,772          |
| Ages 65+                | 1,516           | 13,195          | 30,041          |
| Income                  | 1 Mile          | 3 Miles         | 5 Miles         |
| <b>Median</b>           | <b>\$72,331</b> | <b>\$69,093</b> | <b>\$72,264</b> |
| Under \$15k             | 336             | 3,735           | 6,534           |
| \$15k - \$25k           | 391             | 2,975           | 5,438           |
| \$25k - \$35k           | 178             | 2,735           | 6,236           |
| \$35k - \$50k           | 698             | 5,940           | 11,510          |
| \$50k - \$75k           | 860             | 8,341           | 16,684          |
| \$75k - \$100k          | 926             | 7,056           | 13,268          |
| \$100k - \$150k         | 848             | 7,263           | 15,539          |
| \$150k - \$200k         | 376             | 2,845           | 6,555           |
| Over \$200k             | 187             | 2,859           | 7,624           |





# MEET THE KATALYST TEAM

2733-2897 BOSTON AVE. DES MOINES, IA 50310



THE KATALYST TEAM BY KW COMMERCIAL

kata·lyst

(noun) – (ka-tuh-lyst)

*an agent that provokes or speeds significant growth in your commercial real estate goals.*

The KataLYST Team is a specialized team that is part of the nationwide brokerage firm KW Commercial Realty. Based out of Des Moines, IA, the KataLYST Team focuses on commercial real estate assets located throughout the state of Iowa. The team's specialty is advising and working with individual clients who have invested in commercial real estate and are looking to grow their assets, grow their networth, grow their income, and ultimately find success in commercial real estate investing. The team's focus allows it to develop relationships with clients beyond one transaction and be a life-long partner and advisor in their real estate investments.



FOR MORE INFO, SCAN  
THE QR CODE TO VISIT  
OUR WEBSITE



# JARED HUSMANN

PRESIDENT, THE KATALYST TEAM

Jared's Mother and Father who each respectively participated in Residential and Commercial investment, ownership, and development.

At the age of 18 Jared began his own individual investment career by purchasing his first investment property. Within 6 years he built an investment portfolio of over 72 doors spread around Central Iowa over 30+ properties. Frustrated with Residential properties Jared began his career as a commercial real estate agent and made a commitment to help other owners and investors like himself by providing better services, data, communication, and life-experience than traditional agents who marketed themselves as "Investor-Agents."



THE **KataLYST**  
TEAM by 



# THE KatalYST TEAM by KW COMMERCIAL



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WITH THIS PROPERTY**

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